



**FRIEND-
SHIP
PLACE**

2017
impact
report





letter from Jean-Michel



Dear Friend,

What a year it was for Friendship Place! As you know, Amazon came to us with a surprise \$1 million matching gift.

Please know how very grateful we are to you. First of all, your past support helped us develop the innovative solutions to homelessness that caught the attention of Amazon. Then, with your continued support, we met our match goal—in just six months.

With the new funding, last fall we rolled out Family Connect. To date, this exciting program has helped 134 people in 41 families. We're stopping evictions, helping families sign leases,

connecting people to jobs. Most important, we're saying "yes" to families who are used to hearing "no."

Family Connect is just one of the comprehensive array of services that Friendship Place provides to prevent and end homelessness. Collectively, these programs made a difference in the lives of more than 3,600 people in 2017, 25 percent more than the previous year. Thank you for making this possible.

More news is in store for 2018. We look forward to keeping you posted!

With gratitude,

Jean-Michel Giraud
President & CEO



Darlene Thornton



DC native Darlene Thornton is an Army veteran who was stationed at Ft. Bragg and in Germany for 14 years before leaving the military to raise four children. After living in Kansas for several years she returned to the DC area in 2016 and found work with the Armed Forces Services Corporation. Eight months later, she was laid off.

She has her own apartment and is raising a grandchild whose mother is struggling with health issues. But when unemployment ran out last fall, her bills began piling up and she faced losing her home. "Most of my family is living paycheck to paycheck, so reaching out to them is not really an option," said Darlene, who is 55. "I used to be the one assisting

everyone. At this stage in my life, I didn't see myself here." Because she wasn't already out on the streets, she didn't qualify for immediate help from several programs she approached. Then a social worker at the VA gave her a list of other places to turn. "Friendship Place called me the next day," she says. "They're providing two months' rent and helping with daycare so I can look for work."

Darlene is currently looking for work and feeling optimistic about being self-sufficient again soon. "The people at Friendship Place are very respectful," she says. "I walked out feeling like 400 pounds had been lifted off."





Precious Middleton



Precious Middleton is a 36-year-old single mother of two daughters, a 13-year-old in 8th grade and a 22-year-old pursuing a bachelor's degree at Virginia State University. The family moved from Kentucky to the DC area two years ago so Precious could advance in her career in human resources and escape the shadow of family sexual abuse. She saw the move as a fresh start. Soon after settling here, however, a change of leadership at Precious' company left her out of a job. She found part-time work in her field, but a smaller paycheck put her behind in rent. Soon the family was facing eviction. "I told my daughters to start packing," Precious says.

Precious reached out to Friendship Place for help and was immediately referred to our new Family Connect program, established with support from Amazon. The program quickly paid her back rent and connected her to other forms of assistance. Today, Precious has two part-time jobs, and Friendship Place is helping her complete her certificate in HR and find a permanent, full-time position. "I have strong faith that God would never leave me," she says. "Friendship Place helped during my time of crisis."





Alan Woods



Alan Woods joined the Navy after college and is still exuberant about having served his country. Years later, he settled in Miami to raise a family, and purchased a home with the help of a Veterans Administration loan. But when he fell behind on payments, Alan lost the house he'd owned for 27 years. Out on the streets and sleeping in his car, he wondered, "Where am I going to go from here?"

Alan drove to Washington and sought help from the VA, which connected him with the Veterans First program at Friendship Place. Supported by the VA, the program helps veterans who need short-term assistance to make the leap from homelessness into housing.

According to Alan, "When you become homeless, you go into survival mode, and it tests you. You think every day, how am I going to take care of myself, how am I going to eat, where am I going to sleep?"

Within three months, the program secured Alan an apartment, paid his initial rent, and provided furnishings. The 71-year-old retiree is now able to live comfortably. "Friendship Place was great," he says. "I'm not in survival mode anymore; I'm in enjoying-my-life mode."





Drop-In Clinic



Many people come to the Welcome Center looking for food, a hot shower, and other necessities of day-to-day living. Some, however, are searching for something much harder to come by: support in maintaining their physical and mental health. To ensure that these members of our community are given the care they need, the Welcome Center works with healthcare professionals with a passion for helping

people who would otherwise not have access to care.

Dr. Catherine Crosland, a general practice physician, works with Friendship Place through the nonprofit Unity Health Care, which provides medical services to those unable to afford it. Dr. Catherine, as she's called by her patients, has been committed to addressing social injustices since early childhood. Her passion has





improved the lives of many patients, like Daryl Reed, a participant who sees her for lifesaving heart and blood pressure medication. "People who are experiencing homelessness have at least 10 needs that are prioritized before their health, such as applying to jobs, showering and finding meals," Dr. Catherine explains. "They have a lot on their plate, so health is their lowest priority. Our welcoming environment keeps them coming back, and lets me catch other serious issues while they are here."

Not all health issues are physical, however. Dr. Melvin Williams, a psychiatrist, came to work at Friendship Place after years working with Unity Health Care. His experience there led him to seek part-time work at Friendship Place when he wanted to retire from full-time employment. Describing his patients, Dr. Williams says,

"These are people who with medication can get off the street and regain their sense of self in a community." His kindness and empathy allow him to build rapport with patients like Carol Smith, a Friendship Place participant who struggles with depression. "Friendship Place saved my life," she recalls. "Even now, I still rely on the Welcome Center. I have people to talk to here, people to run ideas by." Her sense of community is exactly what Dr. Williams hopes to achieve.

"The comforts we provide keep participants involved in our community, and our healthcare services help them build the stability they need to get back on their feet," notes Welcome Center Director Sean Read. "Everybody plays a part."





William Spessard



Before coming to Friendship Place, William Spessard, 49, experienced homelessness in the DC area for more than 26 years. He is eloquent about life on the streets. "When it rains for a week, it's the worst thing," he says. "Snow you can brush off, but with rain, there's no place to get dry. You put your stuff in a bag and it still gets wet."

William is candid about how his path through life led there. "I got into drugs in high school. Was in a band. Got into the life. I became homeless when I became a heavy drug user."

As with many people experiencing homelessness, healthcare got pushed to the back burner in the constant hunt for food and a place to

sleep. William neglected a dangerously growing hernia, ending up partially paralyzed and hospitalized for several months. He realized he had to get serious about getting housing and becoming sober. While recuperating, he connected with Neighbors First, a program at Friendship Place.

William got keys to his new apartment a few days before Christmas. Overcome with joy, he said, "When you guys leave, I'm just going to cry. This is the best day of my life."

William now has a stable source of income and has been sober for over a year.





Francis Frias Lara



Francis Frias Lara, 56, grew up in the Dominican Republic, where he held a job as a police officer. But changes in the government put him in danger and caused him to seek and obtain asylum in the US. He arrived in DC in 1998 and soon found work in construction.

A few years later, however, Francis severely broke his leg in a workplace accident and was rushed to the hospital. Unable to work, he couldn't pay the hospital bills that began piling up. Without a way to pay the mortgage and facing marital issues, he and his wife separated. She went to live with her family. He was left with nowhere to go.

Francis began sleeping on the street, at cemeteries and

in shelters.

Francis' life changed five years ago when he was among the first people accepted into La Casa, a beautiful new apartment building in Columbia Heights that the District built for chronically homeless men on the very site of an old shelter where Francis had once stayed. Friendship Place manages the building and provides on-site services to La Casa's 40 residents.

Francis now has peace of mind to enjoy his favorite hobby, painting. "I thank God for Friendship Place," he says. "If not for you, I would be sleeping on the street."



Our programs **our impact**

Street Outreach

We go into the streets to engage men and women where they are.

Served 97 individuals, meeting their immediate needs and connecting them to services.

Drop-in and Free Clinic

Our Welcome Center offers visitors food, basic necessities, phone and computer access, shower and laundry facilities, clothing referrals, assistance obtaining vital documents and housing, and free consultations with a doctor, nurse or psychiatrist.

Hosted 996 visitors, helped 227 obtain vital documents and provided 612 clinic consultations.

Transitional Housing

In partnership with area congregations, Friendship Place operates four small, home-like transitional shelters.

Provided 28 men and women with a safe place to stay while rebuilding their lives.

Permanent Supportive Housing

Friendship Place is a leading DC provider of PSH for highly vulnerable, chronically homeless individuals and families, with scattered-site apartments, a group home for women and an apartment building for men. Our housing programs utilize a low-barrier, "housing first" service model; case managers help participants

transition directly from homelessness into housing and then provide long-term support to empower them to achieve personal goals for recovery, health, financial stability, family re-unification, employment and social well-being.

722 people housed (281 single adults plus 124 families encompassing 441 total family members), with a housing retention rate of 99%.

Rapid Rehousing

Rapid rehousing serves people experiencing or at risk of homelessness who need just short-term support to get back on their feet. In addition to providing temporary rental assistance, our two rapid rehousing programs—DC-funded Home Now and privately-funded Direct Housing—help people increase their income through benefits or employment, find and move into housing they can afford, and connect with whatever services they will need for long-term stability.

Stable housing secured for 239 people (including 31 children in families served).

Veterans Services

Our Veterans First program employs the rapid rehousing model to help homeless veterans and their families get back into housing quickly and to prevent homelessness for veteran households at risk of eviction. The program targets extremely low-income households and serves the District of Columbia and eight surrounding counties.

Served 602 households encompassing 844 total family members. Of those who exited the program during the year, 87% graduated to stable permanent housing. Families First, a small pilot project in Prince George's County, Maryland,

In 2017

we prevented or ended homelessness for...



1,533 people
including



337 veterans
and more than



466 children
in families

served an additional 78 people in 20 veteran families.

Access to Housing

Friendship Place staff can help someone access housing services anywhere in the District, not just at Friendship Place, by completing a survey assessing their level of need and entering them into DC's Coordinated Entry System, so that they can get connected to the housing program that's most appropriate for them.

Staff completed housing assessments for 802 people, more than any other nonprofit in DC.

Job Placement

Our AimHire program utilizes an innovative "employment first" approach to fast-track people experiencing or at risk of homelessness into jobs. By delivering individualized, wraparound services and building positive relationships with employers, AimHire creates opportunities for people with significant barriers to employment.

AimHire placed 69 people into jobs, with a 3-month retention rate of 83%. An additional 221 people got jobs through the employment services that are integrated into Friendship Place's housing programs. With a special one-time grant from the DC Government, the AimHire team trained staff from more than 30 organizations in best practices for serving jobseekers experiencing homelessness.

Youth and Young Adult Services

Youth and Young Adults are served by two programs. Before Thirty provides developmentally informed supportive services and counseling to homeless and at-risk 17-to-29 year olds. Youth

Connect conducts street outreach to runaway, homeless, or at-risk 17-to-24 year olds.

Before Thirty provided positive youth development services to 66 people, with 26 housing placements. Youth Connect engaged 286 youth, 70% more than the year before, providing survival/hygiene kits, encouragement, and connection to urgently needed services.

Family Connect

A flexible, individualized program that incorporates all the state-of-the-art practices our staff have developed over the years in our other programs, Amazon-funded Family Connect helps families in crisis find their way back to stable housing, so that they can turn their attention to long-term goals for employment and self-sufficiency. The program, which provides up to nine months of intensive support, targets families who fall through the cracks in the region's existing homeless services.

We welcomed our first families into this new program in August 2017 and have served 41 families to date, of which 14 have successfully graduated to self-sufficiency. In 2018, we project serving 70 families with more than 200 total family members.

In 2017

we placed...



**290 people
in jobs**

Community Engagement

Friendship Place actively solicits the support of volunteers. In 2017, more than 300 volunteers contributed in every program and at every level of the organization. Our community engagement program also involves community members in advocacy for positive solutions to homelessness at the Federal and DC levels and coordinates a speakers' bureau that offers educational presentations to community groups.



We contribute to Friendship Place because its model helps provide decent housing opportunities, along with the support services that can help people get their lives back on track.

**Jim Feldman & Natalie Wexler
23-year Friendship Place Supporters**



FY 2017 Financials

Total Revenues: **\$11,925,343**

Private Gifts & Grants \$2,760,375
 District of Columbia \$5,276,324
 Federal - HUD \$336,439
 Federal - VA \$3,288,412
 Maryland – DHCD \$263,793

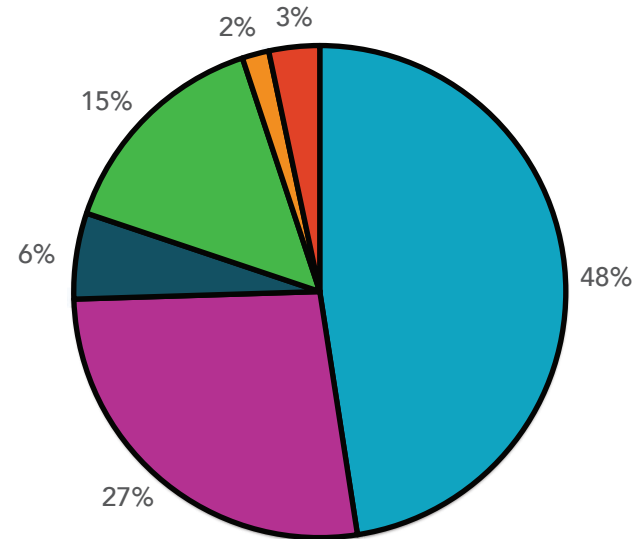
Total Expenses: **\$10,993,991**

October 1, 2016 - September 30, 2017

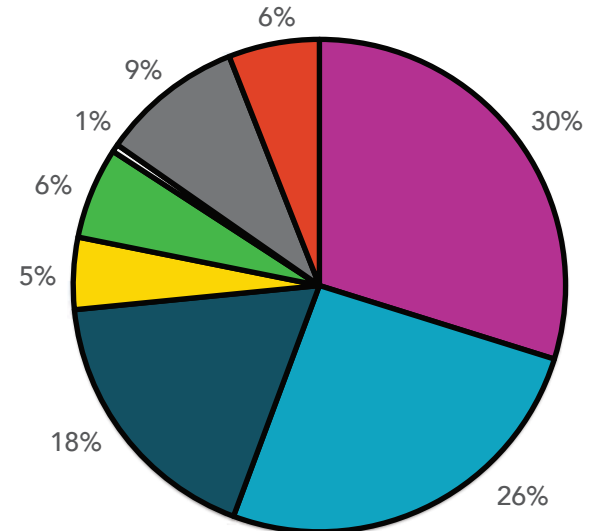
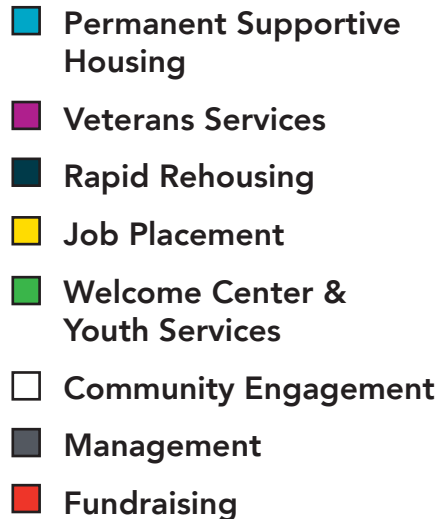
In-Kind

Friendship Place received in-kind goods and services valued at more than \$200,000, including food, basic necessities, clothing, back-to-school supplies, Metro SmarTrip cards, phone cards, gift cards, computers, household items, and furnishings; as well as moving services, pro bono legal services, video production, photography, proposal writing, life coaching, resume writing, career counseling, and workshop facilitation.

Private Funding



Expenses



Friendship Walks



On November 4, 2017, DC Mayor Muriel E. Bowser and hundreds of our dedicated supporters, including dozens of school and corporate teams, joined us on the National Mall for a walk to end homelessness in the DC region. In its fourth year, Friendship Walks raised over \$140,000 and highlighted national and regional efforts to end homelessness.

FY 2017 DONORS

Champions for Change

These generous members of our community have made 5-year pledges of \$1,000 or more to the mission of Friendship Place.

Gift of Flourishing

\$10,000 or more a year

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Gift of Healing

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The amazing staff and volunteers of Friendship Place are changing the lives of our neighbors experiencing homelessness and we are all better for it.

**David DeSantis & Todd Michael Malan
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the practical ways that they help people to get back on their feet.**

**Helen & David Kenney
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 people in our community.**

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