“If you’re homeless, Friendship Place offers everything you need. Life is easier now.”

-Cory
A Fortunate Encounter in a Library Parking Lot: Cory’s Story

Cory used to sleep on a park bench across from the White House, but found a library parking lot in Georgetown a bit safer. His journey from homelessness to housing started there one morning in 2020. Friendship Place case manager Liza was doing her street outreach rounds in Georgetown.

Cory tells us, “Liza asked, ‘Do you need anything? And I said, ‘Yes, do you have some socks?’ That’s how I met Liza.”

Cory was 32 years old. He hadn’t been in DC long. He’d come up from his hometown, Mobile, Alabama where he was raised by a single mother and a dad he describes as being “in and out of the picture” due to his Navy service. Cory was 22, when he heard voices for the first time. “They told me to walk and keep walking. I would start walking at night and not get home until the next day.” He was diagnosed with schizophrenia.

“The worst part is that I like to read books and write, but I can’t, because the voices keep talking. I wasn’t violent or anything—but still my family was afraid of me.”

In 2019, he decided to come to DC where he soon ended up in a mental health facility and then a shelter. He was given a ticket back to his home town, but he didn’t stay there long. “Mobile is a bad place to be homeless,” he says. “You can’t even sit on the sidewalk; they tell you to move on or they’ll arrest you and put you in jail.” So he took the bus back up to DC, where his morning encounter with Liza changed everything.

“Liza helped me with a lot of things. Other agencies don’t have everything. If you’re homeless, Friendship Place offers everything you need—food, toiletries, underwear. You can get your mail there. Liza got the ball rolling. She helped me get my birth certificate. When I got a job at Safeway, she said, ‘I’ll help you get a uniform and shoes.’

“Liza got me into transitional housing at Valley Place [a Friendship Place program], and it felt good—the air conditioning blowing over me, my first hot shower. I went from staying on the streets where anybody could touch you to staying behind some walls and doors.”

Liza connected Cory with a housing program that helped him find an apartment, a place that he now calls “home.” “Life is easier now. I can go to the refrigerator and get a cold drink. Take a shower when I want to. I’m working for a security contractor, as a custodian—wiping tables, shampooing carpets, buffing floors. I take medication. I think I’m gonna prevail. I’m gonna win.”

2022 Letter from Jean-Michel Giraud

As Friendship Place and countless other organizations emerge from COVID, our resilience will be the measure of our success. Fortunately, Friendship Place has a 32-year history of such resilience. We started with a single van and have grown into an organization with services throughout the DC Region, and a national impact through best practices.

When we saw an opportunity to provide services in Northern Virginia, we took what we learned before and got to work. Today, we are proud to offer veteran, employment, and youth services to a new community. Circumstances changed, and Friendship Place adapted to meet them.

We’re like the people we serve. Our participants often find themselves in dire straits, and they need and want to get to stability. They, too, demonstrate resilience, and work with us to find new housing, new jobs, and new hope.

Our wish in the coming years is to continue exhibiting this resilience. Your support makes this possible. If you are looking for an organization that can adopt new solutions when needed, and support more people than ever, you have come to the right place!

With gratitude,

Jean-Michel Giraud
President & CEO
Friendship Place
**A Fortunate Encounter in a Library Parking Lot: Cory’s Story**

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“Life is easier now. I can go to the refrigerator and get a cold drink. Take a shower when I want to. I’m working for a security contractor, as a custodian—wiping tables, shampooing carpets, buffing floors. I take medication. I think I’m gonna prevail. I’m gonna win.”
“I love working at Friendship Place because I get to meet people like Cory. He has had a difficult journey, but his motivation has helped him to create a stable life. Today, Cory has a job and a place to call home.” Liza Poinis (Friendship Place Welcome Center CAHP)

Friendship Place received in-kind goods and services valued at more than $200,000, including food, clothing, Metro SmarTrip cards, gift cards, and household items; as well as moving services, photography, writing, and career counseling.

**NUMBERS & IMPACT**

October 1, 2021 - September 30, 2022

<table>
<thead>
<tr>
<th>Total Revenue</th>
<th>$17,744,686</th>
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</thead>
<tbody>
<tr>
<td>Private Gifts &amp; Grants</td>
<td>$3,155,768</td>
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<tr>
<td>Federal Grants</td>
<td>$6,528,902</td>
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<td>Fee for service income</td>
<td>$8,004,726</td>
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<td>Interest income</td>
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<tr>
<td>Other income</td>
<td>$49,173</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td>$17,749,658</td>
</tr>
</tbody>
</table>

**Expenses**

- Permanent Supportive Housing: 23%
- Veterans Services: 35%
- Short Term Family Housing: 10%
- Management: 8%
- Outreach Services: 1%
- Fundraising: 6%
- Volunteer & Community Engagement: 17%

Friendship Place received in-kind goods and services valued at more than $200,000, including food, clothing, Metro SmarTrip cards, gift cards, and household items; as well as moving services, photography, writing, and career counseling.
Permanent Supportive Housing
Served 863 highly vulnerable, chronically homeless people throughout the District. Our PSH case managers provide continued support to empower participants to achieve personal goals for recovery, health, financial stability, family re-unification, work, and social well-being. Our PSH programs have a housing retention rate of 99%.

Short-Term Housing
Housed 136 families at our Brooks Short-Term Family Housing facility in Ward 3 serving families experiencing homelessness. Our newly opened Valley Place Short-Term facility housed 76 individuals.

Veterans Services
Our award-winning Veterans First program served 500 veterans and their family members throughout DC and eight surrounding counties—successfully housing 85%.

Job Placement
Using an innovative “employment first” fast-track approach, placed 136 people experiencing or at-risk of homelessness into jobs. AimHire Jobs First program participants earned an average of $17.22/hour.

Drop-in Center
Hosted 601 visitors at our Welcome Center, which provides a place of refuge from the street and where anyone can find assistance obtaining housing and vital documents. The Welcome Center also provides access to essentials such as food, mail, and survival/hygiene kits.

Free Clinic
Provided 119 free medical or psychiatric consultations.

Youth and Young Adult Services
Provided developmentally-informed supportive services and counseling to 167 homeless and at-risk 17-to-29 year olds in our Before Thirty program, placing 52 into housing. Conducted street outreach to 139 runaway, homeless and at-risk 17-to-24 year olds through our Youth Connect program, distributing 89 survival/hygiene kits, and conducting hundreds of Youth Housing Assessments (linking youth to District housing providers).

Street Outreach
Welcome Center Outreach served 142 individuals. Youth Outreach served an additional 139 individuals on the street.
Nearly 4,500 of our neighbors—families, LGBTQ+ youth, seniors, and veterans—overcame homelessness or remained safely housed with the help of Friendship Place in 2022. Friendship Place provides essential services that help people rebuild their lives. Through education and advocacy, we also engage with the root causes of homelessness, including racism, in order to end homelessness for good.

Learn how you can support Friendship Place by reaching out to Chris Koerner at ckoerner@friendshipplace.org.

Click here (youtu.be/XzpnL4AYKbE) to watch a powerful video about Cory’s journey from homelessness to housing.
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